

Your Niche Market Opportunity





Natural ingredients

11-13 November 2020

Ho Chi Minh, Vietnam



# The perfect location is waiting for you

**Fi Vietnam** is the only dedicated food and beverage exhibition in Vietnam, offering industry professionals a great platform to be a part of this growing market.

The show is your opportunity to promote your company and products to regional and global audiences of industry professionals in a highly effective and vibrant environment. As Fi Vietnam has grown, so has the country's food industry.



#### 66

Fi Vietnam is the meeting place for the F&B industry in Vietnam, and the only event of this quality. As many local and foreign-invested food processors continue to establish themselves in the Vietnamese market, the prospects for food ingredient exporters will continue to grow.

## Olav Masseling Brand Director Fi Vietnam



#### WHY EXHIBIT?

- Be where your customers are network face-to-face with highly targeted key decision makers, buyers and specifiers
- Get the best ROI on your travel, time and budget access your most promising prospects in one place in just three days
- Engage your customers let them see, taste and smell your food ingredients
- Keep up-to-date with industry trends and market developments with onsite conference, seminar program and an award ceremony

#### WHY FI VIETNAM 2020?

- ✓ Fi Vietnam is the only dedicated food and beverage ingredients exhibition in Vietnam, making it your gateway to the entire Vietnamese food and beverage supply chain
- ✓ Fi Vietnam is a bi-annual event, so don't wait until 2022
- ✓ By 2020, Vietnam is expected to enter the top 3 Asian countries with the highest growth rate in the food and beverage industry
- Consumer-orientated food products produced in Vietnam rely on imported food ingredients, making Vietnam an especially promising market

Learn more about Fi Vietnam: www.figlobal.com/vietnam

#### **VISITOR FACTS**



5.500+

expected attendees



79%

of visitors have purchasing power



#1

reason to visit: Source Ingredients

#### **EXHIBITOR FACTS**



160+

expected exhibitors



2,500 m<sup>2</sup>

total exhibition space



#

industry topic of interest: beverage ingredients

#### **TOP 5 VISITORS**

Asahi Group Foods, Ltd | Manager

PepsiCo | Marketing Manager

Nutricare | R&D Director

Nestle | Group Application

Supervisor

**Nutrifood Nutrition** | Purchasing Manager

#### **TOP 5 EXHIBITORS**











#### **INSIGHTS**

#### 93 mil

Vietnam has a population of around 93 million, half of which are under 30

#### 17%

The F&B industry is expected to grow at 17% annually over the coming years

#### 8%

Consumer expenditures growing steadily at over 8% per year

#### 66

It is our 3rd time to exhibit at Fi Vietnam. This year, the show is more crowded and we have met new players.

**Ms. Khau Thi Thien Kim** Managing Director, Behn Meyer





#### **FLOORPLAN**





### **CONTACT**

Rene Striekwold Account Manager T: +31 20 708 1758 E: Rene.Striekwold@ubm.com

#### **LEARN MORE**

Explore your opportunities at Fi Vietnam 2020

