

Post Show Report 2018



21-23 April



Hô Chí Minh City



Next show in 2020



THE LARGEST EDITION OF FI VIETNAM TO DATE!

This year the co-located beverage ingredients pavilion was launched, in-line with market trends, and there were many other great onsite features including the ASEAN – Emerging Market for F&B Industry seminar, the Beverage Ingredients Theatre, Supplier Finder, Business Matchmaking and much more.

FI VIETNAM AT A GLANCE



5,500+ Attendees



158 Exhibitors



79% of visitors have purchasing power



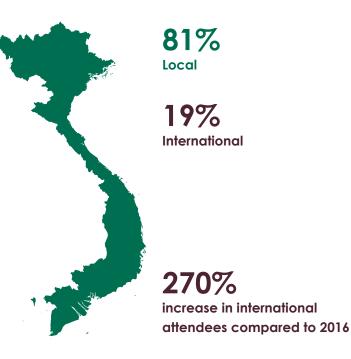




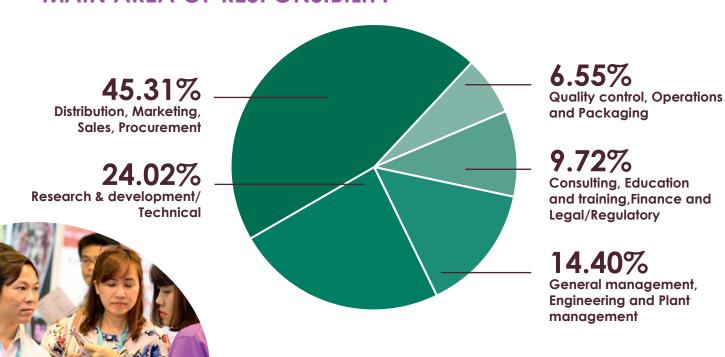
TOP 10 COUNTRIES

ATTENDEE GEOGRAPHICAL



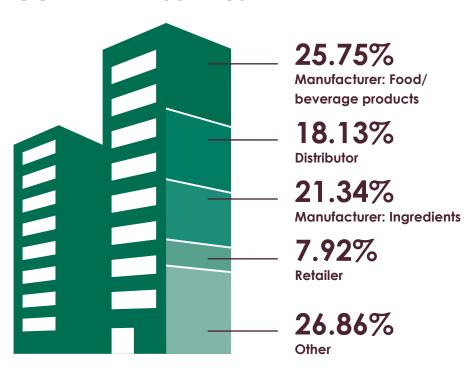


MAIN AREA OF RESPONSIBILITY





COMPANY BUSINESS TYPE



Fi Vietnam had the expertise of having so many kinds of existing and new ingredients

that we can use and develop to make new products.

Mr. Wiwat Pathomyothin

Researcher, Thailand Institute of Scientific and Technological Research

JOB POSITION

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24.91%
Manager with staff

18.15% Non-management

15.47%

Board Director

12.39%

CEO/COO/President/Chairman

9.88%

Manager without staff



4.06% VP/ Director



2.90%



2.13%

Sr. VP/ Managing Director



10.11%

Other



34%

are C-Suite executives



TOP 20 INDUSTRY TOPICS OF INTEREST



1. Beverages



2. Bakery products



3. Flavourings



4. Food supplements



5. Dairy foods



6. Functional & Health foods



7. Confectionary



8. Sauces & Seasonings



9. Convenience foods & Ready meals



10. Cereals



11. Meat & Poultry products



12. Organic foods



13. Fruit & vegetable products



14. Snack foods



15. Fish products



16. Ice cream



17. Baby Foods & infant formula



18. Desserts



19. Fats & Spreads



20. Pharmaceuticals





The exhibitors were quite complete. Everything we were looking for is here and I can say that this was a very successful event.

Mr. Julian Chong Zhe Bin Senior Procurement Lead. Lee Kum Kee Sdn. Bhd.

TOP 5 MAIN REASONS TO VISIT

20.05% Meet existing contacts / partners / suppliers

> 14.00% Get knowledge on specific industry & business challenges

18.17% Other

20.75% Source ingredients

8.28% Processing, packaging, services and equipment

18.75% Learn about latest market trends

WHAT EXHIBITORS SAY

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We attended Fi Vietnam this year because we want to expand our products into Vietnam. Our products are supplements, functional ingredients and active ingredients but these kinds of products are not developed yet in Vietnam, so we think this exhibition is a good opportunity for us to introduce our products.

Ms. Mayu Aizawa

Manager Overseas Sales Dept. Tsuno Foods Industrial Co., Ltd.

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It is our 3rd time to exhibit at Fi Vietnam. This year, the show is more crowded and we have met new players.

Ms. Khau Thi Thien Kim

Managing Director, Behn Meyer





