



Health ingredients South America



# Post Show Report 2019



## **ANOTHER** SUCCESSFUL EDITION!

Fi South America received more than 9,500 visitors over the three days of the event, who where seeking for new suppliers and ingredients, interested in learning more about the latest trends of the industry and do business.

Once again, the event has shown its tradition in the market and has made an impression as the largest meeting, innovations and launches meeting point of the ingredients industry of Latin America.





Next Edition in 2020

São Paulo, Brazil

18-20 August

### **TOP 10 COUNTRIES**

22% of visitors are interested in exhibiting in the next edition

41%

Purchase Distribuitor Sales Marketing

> 33% Research & Development / Production

BRAZIL 2 ARGENTINA 3 CHILE 4 UNITED STATES 5 PERU 6 CHINA 7 COLOMBIA 8 MEXICO 9 URUGUAY

10 INDIA

Being at FiSA is a source of great pride to us and this year exhibiton exceeding our expectations. We had meetings with representatives

from several countries, including Argentina, Colombia and Peru."

Nicolas Kaufmann, Latin America Director, JRS







+9.500 Professional visitors

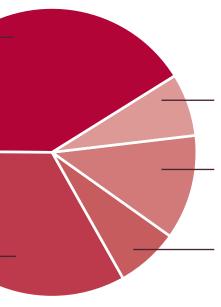
+700Exhibiting brands



15 exhibiting countries

visiting countries

#### MAIN PRACTICE AREAS



7%

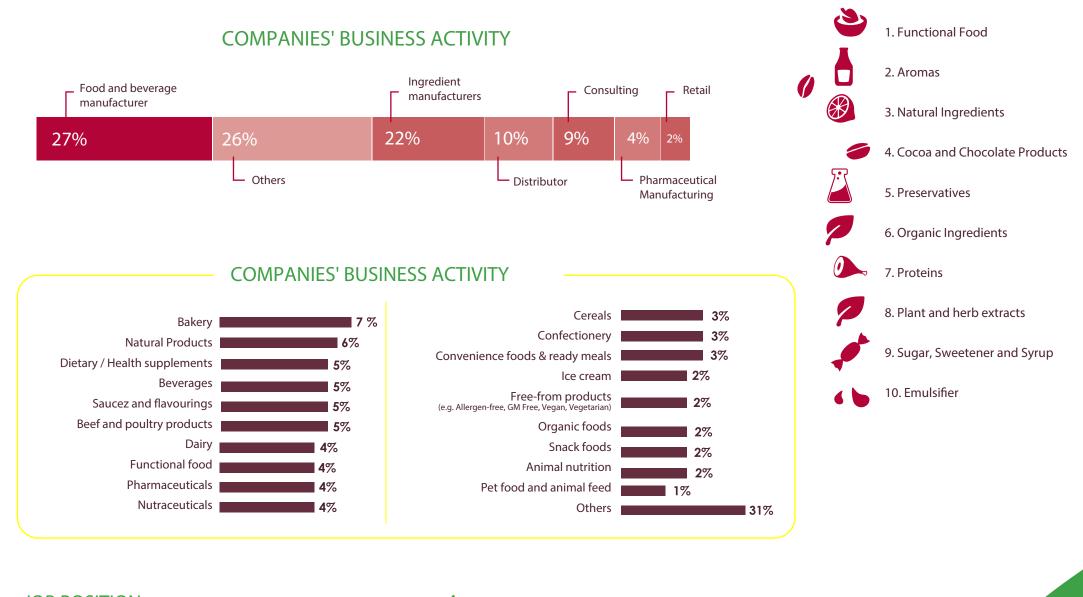
Consulting, Education and Training, Finances and Regulatory Affairs

### 12%

Administrative, Hygiene and Sanitation Management, **Engineering and Plant** management

7% Quality, Operations and Packaging Control





#### **JOB POSITION TOP 5 MAIN REASONS THE VISITORS COME TO FISA** 63% Networking /partners / suppliers 23% Manager 54% Updates on best practices and market trends 16% 40% CEO/COO/President/ Seeking new ingredients Partner/Owner 34% Get knowledge on industry and business challenges 18% VP/Director/Board Director 23% Attend to lectures and/or technical workshops

TOP 20 PRODUCTS OF INTEREST



### WHAT EXHIBITORS SAY

By joining FiSA every year we can strengthen our relationship with customers and better understand their concerns and so gain our clients' trust.

Andréa Moura, LATAM Sales and Marketing Director of Rousselot

We see a stream of people seeking innovation like never before in previous editions. The event brought this aspect, and I imagine that the people who arrived here had their expectations met, because there is a lot of news in the exhibition. Just see the number of people circling from day one. The event started full and ended full."

Ary Bucione, ILSI Brasil









