



### Fi INDIA & Hi VIRTUAL EXPO 2021



## WHAT IS Fi INDIA & Hi VIRTUAL EXPO?

Fi India & Hi Virtual Expo is the next progressive step in our brand's digital evolution. After the successful first edition in 2020, we are back with most insightful second edition.

### And all of this is just one click away

#### **OUR OBJECTIVE IS TO:**

- ✓ Facilitate networking
- ✓ Help you explore potential business opportunities
- $\checkmark$  Aid in lead generation
- ✓ Provide vital insights about latest trends



## BE FUTURE READY

Fi India & Hi Virtual Expo 2021 is designed to facilitate business growth, for new and existing clients in an age of travel restrictions.



**Online Matchmaking** connect to your potential business partners



**Exhibitor Webinars** give live demos of latest products and services and capture maximum leads



Web Conferences knowledge and insights about the latest industry trends shared by industry professionals

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**Social Media Accounts** Link your social media accounts to your booth and create a buzz about your brand



#### **Feature-Packed Booth**

interactive booth setup where you can embed the images, documents, demo-videos & more.



#### **Video Meeting**

Facilitates niche targeting of buyers and one-to-one networking opportunities

## WHY EXHIBIT WITH US



**REACH OUT TO A GLOBAL AUDIENCE** and elevate your brand beyond geographical boundaries

**BOOST YOUR SALES** and connect with

your potential buyers



**IMPROVED CONVERSION** rate, zero set-up and running costs



FLEXIBILITY Present, chat & network from the comfort & safety of your office



**EASY TO MEASURE ROI** of your booth and receive detailed, real-time information of your attendees





**CONNECT | ENGAGE | MAKE AN IMPACT** by interacting with buyers via chat, audio and video tools

## OVERVIEW OF VIRTUAL EXPO 2020



Countries

Participation



4,692+

Total number of document downloads



1,289+

Attendees Spent Over 1 Hour at The Virtual Expo **Î** Î

3401+

Unique Attendees

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**13** Technical Sessions & Brand Presentations



Audience at Power Talks



### **450**+

Average Visitors at Exhibitor Booths

543+ Visitors at 2 days of Conference

### TESTIMONIALS

"Our participation at Fi India & Hi virtual expo 2020 has been outstanding with a user-friendly platform. Everything was super easy be it attending the visitors or upload the documents. Thanks to the entire team."

**Anuja Bhardwaj** Marketing Head, Ajanta Food Products

"It was a great experience, Fi India & Hi gave us a platform with a set of amazing features that counted for a seamless and best virtual event experience possible."

**Cargill India** 

## YOUR BRAND UNLEASHED

With our proficient in-house branding tools, we will give your brand the exposure it requires as a virtual expo partner



Targeted email campaigns to our database



Visibility and lead generation through our high traffic web pages



Promotion through media tie ups



SMS blasts and Whatsapp promotions



Helping you collect e-visitors through personal calls



High engagement generating content through our social media



### **Exhibitor Hall View**



### **Auditoriums**



### **Inside Auditoriums**

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### **Meeting Rooms**







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### FAQs

#### Virtual booth customisation?

Virtual Booths can be customized and options can be given to the sponsors from templates that are available with the platform or the Sponsors can create their own designs and submit it to us in the specific sizes. We will create the environment.

#### How many team members are required?

We can expect 4 to 5 members from each sponsor to manage the booth from backend, 3 to 4 Booth representatives, who will interact with the attendees and 1 member for speaker session (if any).

#### What is the role of the person handling the virtual booth?

The booth representatives will be interacting with various visitors at the same time. There are chat, audio & video call functions at the virtual booth.

#### How will the marketing be done?

The virtual expo will be extensively promoted via email marketing, SMS, online ads, social media promotion and trade magazine publications.

#### How will the speakers present the webinar? Do they need to be present physically?

Speakers can do webinars via Webcast from their offices/workstations. They need to have a good internet connection, noise free environment.

#### Do the attendees have to download webinar software? Is it mobile compatible?

No software needs to be downloaded; you can join via a link that will be sent post registration. In addition, the virtual platform is mobile compatible, and attendees can join from any device. Try to use the latest version of Chrome browser for best experience. However, you can also use other browsers like Mozilla, Opera.

Unfortunately, Internet Explorer doesn't support much. Microsoft IE, Microsoft Edge and Safari on Mac are not recommended.

#### Which tools will be available to connect with virtual visitors?

We are providing functions like chat, audio & video calls for live interaction with the visitors. Also, there will be interactive brandings, brochures & videos, which will help exhibitors to connect and collaborate with the visitors.

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#### About Fi India & Hi

With a legacy of 15 years, Food ingredients India & Health ingredients (Fi India & Hi) is the most comprehensive B2B show in the Indian sub-continent for the food and health ingredients and processing and packaging industry. The show rotates annually between India's two thriving food hubs - Mumbai and New Delhi.

#### **Food ingredients India**

Launched in 2006, Food ingredients India has been known as a driving force to India's processed food sector and has a fundamental role as facilitating the industry's only meeting place. Both regional and global food professionals use this opportunity to learn about the latest industry developments, meet new business prospects and launch products to gain competitor advantage in the fastest growing food marketplace in the world.

By bringing the industry together, Fi India & Hi allows you to display your products to thousands of food professionals at once, and conduct business efficiently and effectively.

#### Health Ingredients India

Over the past two decades, the ingredients industry has evolved significantly with consumers seeking functional foods that offer beneficial solutions to whatever health challenges they may face. From antioxidants to anti-allergens and fat reduction to sports nutrition, nutrition and wellness is a growing trend with no end in sight.

To capture this market trend, the leading nutritional ingredients event, Health ingredients (Hi) India created a powerhouse exhibition that provides a complete 360-perspective of the health, nutritional and wellness industry.

To book your space or find out more about the Virtual Expo:

#### for India & Asia ——

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> Follow us on: f y in www.fi-india.com

Co-located with:

