

# Natural and clean label sugar reduction

Many consumers worldwide are paying attention to the sugar reduction message

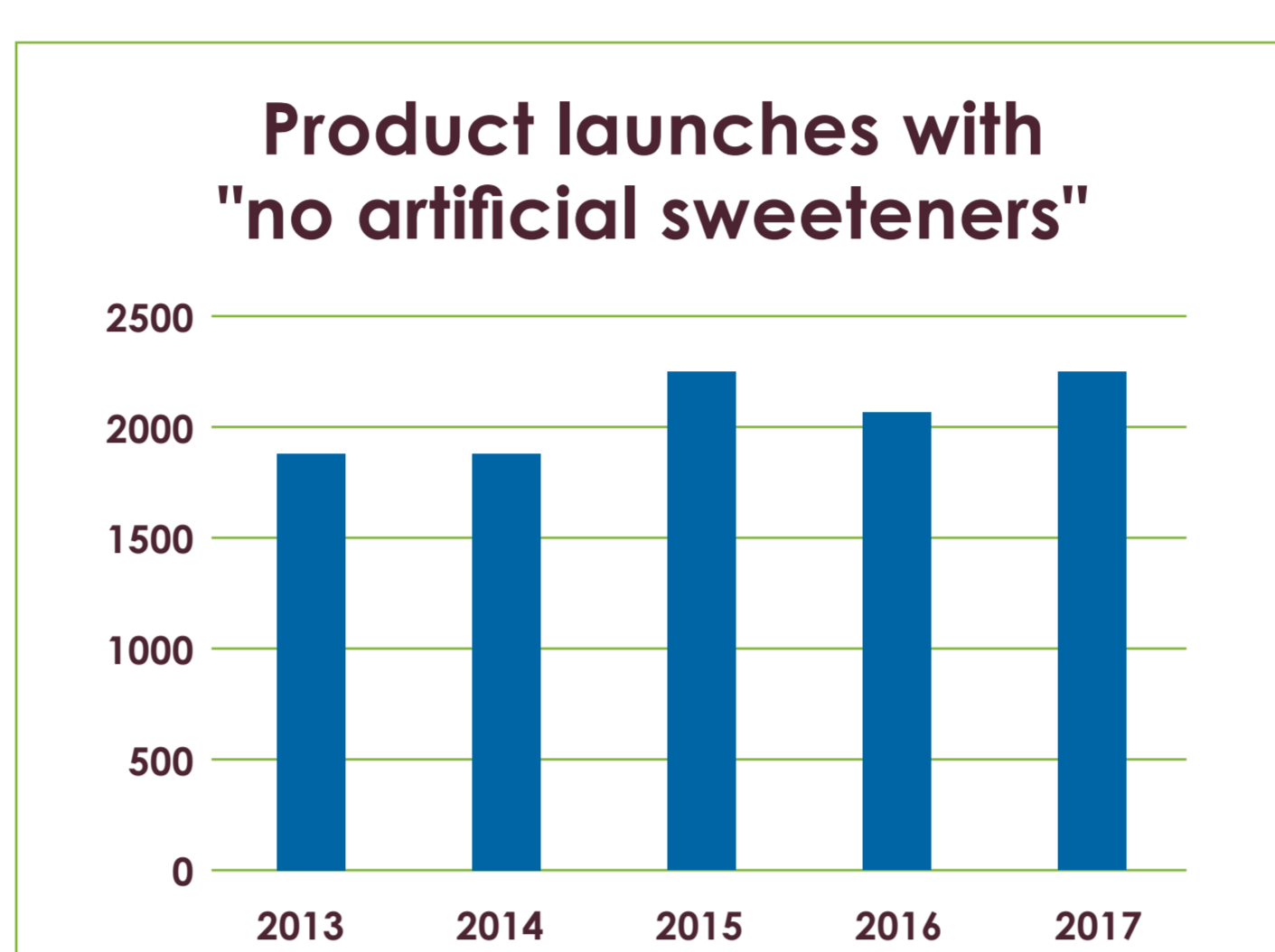
## According to a DSM survey<sup>1</sup>:

55% of global consumers said they always checked product labels for sugar content



50% of the 8000 surveyed would pay more for products using 'only natural sweeteners'

New food and drink launches carrying the claim 'no artificial sweeteners': 1,901 in 2013 vs 2,297 in 2017 (an increase of 17%)



Source: Mintel GNPD 2018

■ Date published

## What are the alternatives?

### 'Natural' sugars

#### Honey



#### Agave syrup



#### Fruit juice concentrates



#### Coconut sugar



#### Benefits:

- Retain much of the functionality of sugar, making reformulation easier
- Perceived by consumers as healthier than refined sugar

#### Challenges:

- Can contribute to health problems such as tooth decay and diabetes
- Count as added sugars from a nutritional and labelling perspective

### Bulk sweeteners

Bulk sweeteners are used in similar quantities to sugar and tend to be slightly less sweet. Natural options include:

#### Xylitol

has health claims associated with prevention of dental caries.

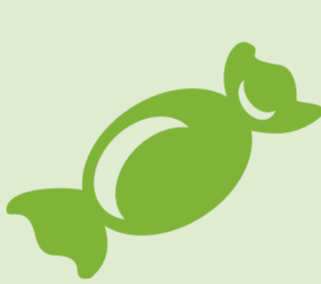
Application: chewing gum



#### Maltitol

is more hydrophobic.

Application: boiled sweets and hard coatings



#### Isomalt

is more hydrophobic.

Application: boiled sweets and hard coatings



#### Erythritol

gives a strong cooling sensation.

Application: anything with mint and menthol flavours



### Allulose

- A rare sugar that exists in very small quantities in nature, including in fruits like figs and raisins
- Not approved for use in the European Union but granted GRAS (generally recognized as safe) status by the U.S. Food and Drug Administration in 2014
- Uptake is still low: 9 new products launched in 2017, and 11 in the first half of 2018 contained allulose



### High intensity sweeteners

Stevia and monk fruit have emerged as frontrunners in this space but other alternatives, extracted from several West African plants and fruits, include:

#### Miraculin

binds to sweet taste receptors making sour-tasting food seem sweet

#### Monellin

works well with bulk sweeteners to reduce persistent sweetness

#### Thaumatococcus

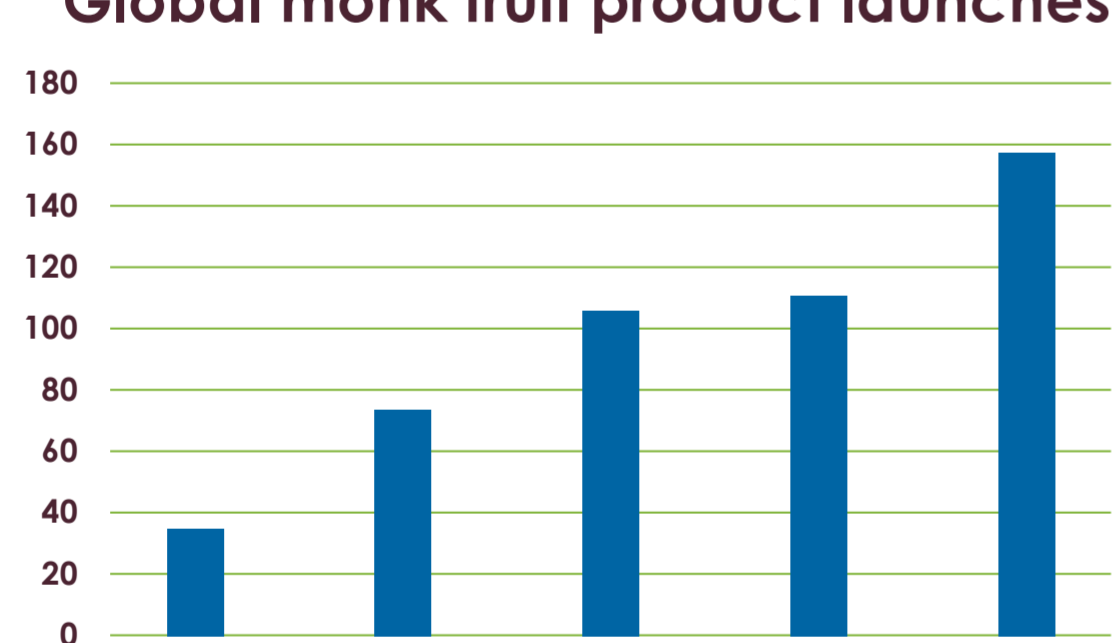
is used for flavour modification due to a slow-building and lingering sweetness

#### Brazzein

has a more sugar-like sweetness than thaumatococcus and can offset stevia's aftertaste

## Monk fruit v Stevia

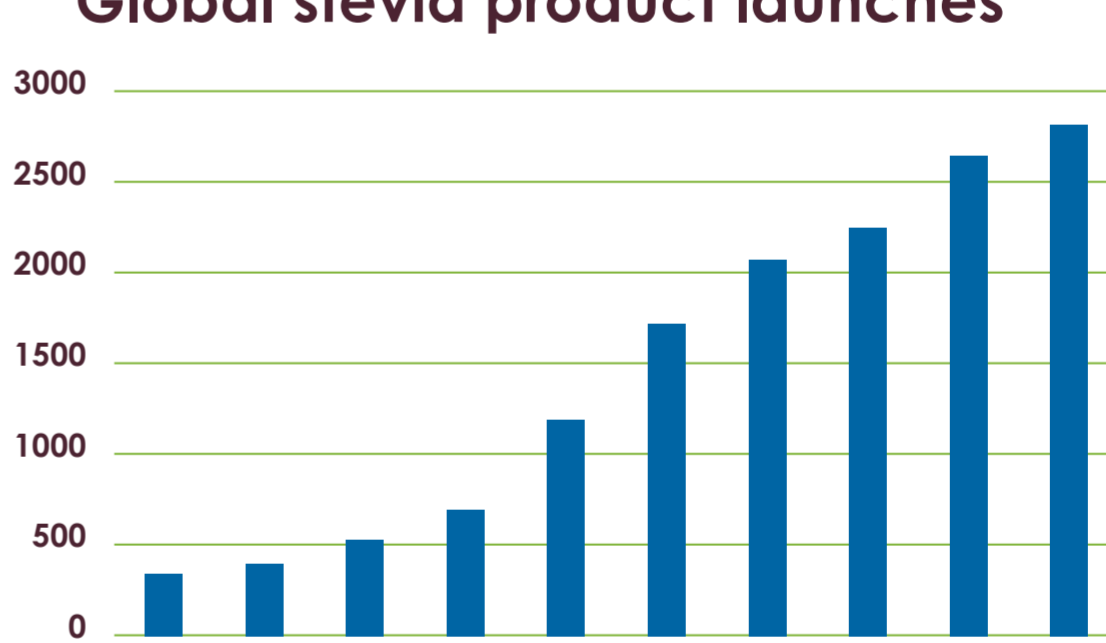
### Global monk fruit product launches



Source: Mintel GNPD 2018

■ Date published

### Global stevia product launches



Source: Mintel GNPD 2018

■ Date published

New product launches containing monk fruit have risen 77% over the last 5 years

### Monk fruit:



#### Benefits:

- Has a more sugar-like taste profile than stevia
- Its fruit source appeals to premium brands

#### Challenges:

- Still not approved in some major markets, including Europe and Japan
- Costs three times more than stevia

### Stevia:



#### Benefits:

- Has wide regulatory approval
- Is easy to cultivate with multiple harvests per year
- Heat & pH stable
- Lower price point than other natural zero-calorie sweeteners

#### Challenges:

- Has a bitter aftertaste that needs to be masked

## Clean label options

### Fermentation

Introducing molecules that replace sugar molecules into a product can reduce sugar without losing sweetness. In addition, it can create new flavours and has potential health benefits. E.g. kombucha



### Flavour manipulation

Using flavours associated with sweetness, e.g. vanilla and strawberry, can boost the perception of sweetness



### Sensory Science

The perception of sweetness may be influenced by other senses too. Using different shapes, smells and colours can change how people taste products



Learn more about the latest trends in sugar reduction at this year's Fi Conference [www.figlobal.com/fieurope/conferences](http://www.figlobal.com/fieurope/conferences)

Sources:

<sup>1</sup>Global Insight Series, Sugar is the new normal: rethinking sugar labelling strategies, DSM