





Key drivers in the Asian beverages market

Healthy lifestyle

Driver: Consumers in the Asian region are increasingly more health conscious and looking for products that fit in with this healthier, more active lifestyle.



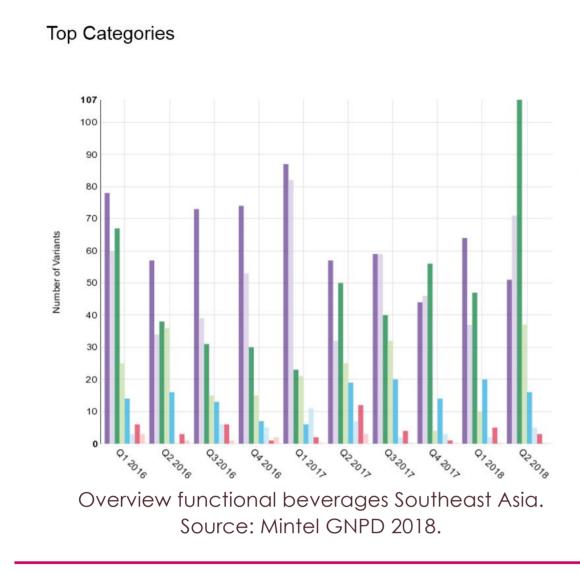
Claim

Effects between Q2 2017-Q2 2018:

42% rise in overall functional beverages

48% rise in sports & energy drinks with functional claims

114% rise in functional beverage concentrates & mixes (Other beverages)



Top Claims Hot Beverages Juice Drinks 1,200 Other Beverages Sports & Energy Drinks 1,000 RTDs Water Carbonated Soft Drinks Alcoholic Beverages 600

Functional claims Southeast Asia. Source: Mintel GNPD 2018.



Clean label

Driver: Consumers' understanding of ingredients/ preservatives and additives is on the rise.

Effects between Q2 2017-Q2 2018:

7% rise in overall clean label & organic beverages

16% rise in carbonated soft drinks with a clean label & organic claim

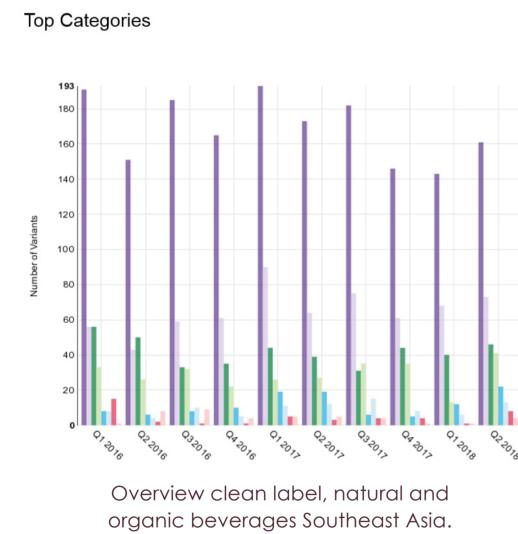
> Juice Drinks Hot Beverages

Other Beverages

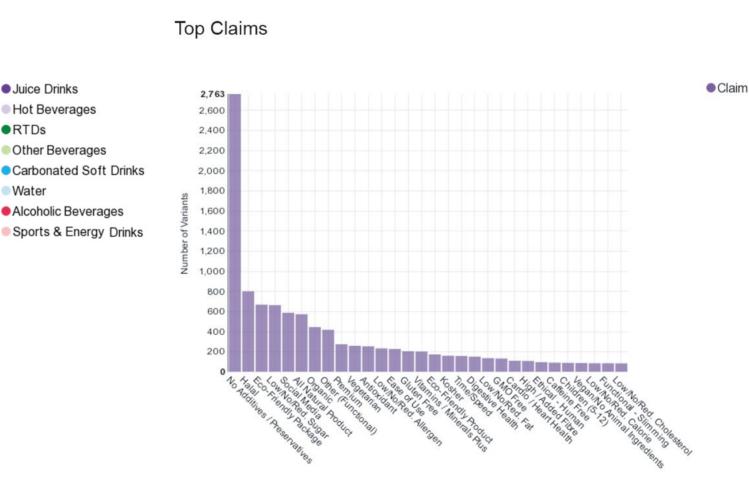
RTDs

Water

52% rise in clean label & organic beverage concentrates & mixes (Other beverages)



Source: Mintel GNPD 2018.



Clean label, natural and organic claims Southeast Asia. Source: Mintel GNPD 2018.

Convenience on the rise

Driver: Consumers' changing and busy lifestyle has led to an increase in convenience beverages.



Effects between Q2 2017-Q2 2018:

42% rise in overall convenience beverages

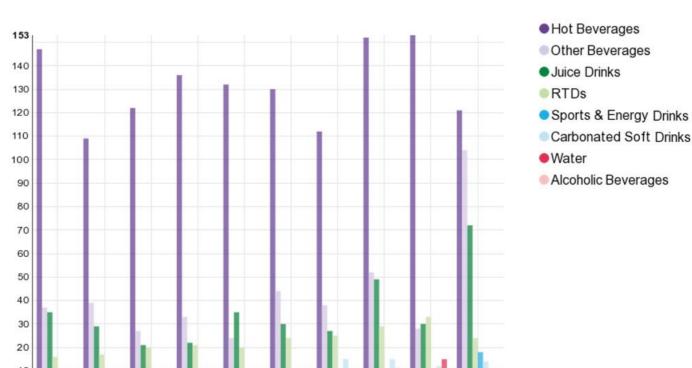
125% rise in convenience sports & energy drinks

136% rise in convenience beverage concentrates & mixes (Other beverages)

140% rise in convenience juices

Top Categories

Number of Var



Overview convenience beverages Southeast Asia. Source: Mintel GNPD 2018.